

VTB Capital





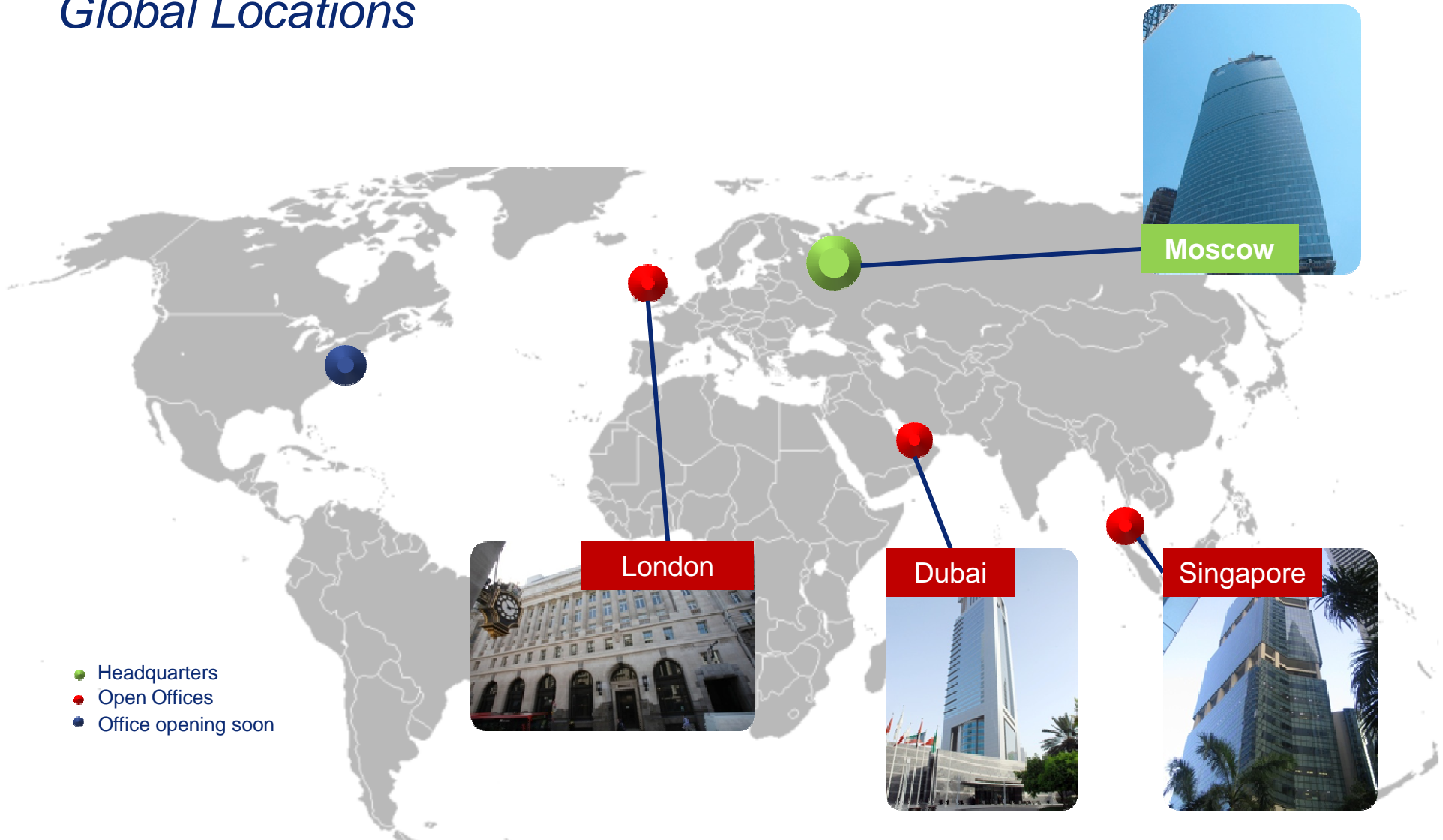
VTB Capital is...

- Global-scale investment business established in April 2008
- One of VTB Group's top three strategic business lines along with corporate and retail banking
- A leading investment company ranked in top spots of market league tables with 63 deals completed in 2008 and 2009
- A team of professionals with vast experience on global financial markets





Global Locations



- Headquarters
- Open Offices
- Office opening soon

The only Russian bank with a full UK banking license

VTBCapital



Our Mission

To be the national champion in the international investment markets, by means of providing global expertise as well as efficient and creative business solutions for the Russian corporates and multinational investors



VTB Capital



Our Strengths

Partnership with VTB



- Financial Group backing
- Leveraging corporate client base
- Ability to finance large deals
- Global reach
- Market access for investors and corporates

Vast Knowledge of the Market



- Years of investment market experience in Russia and worldwide
- Direct access to the Russian and international financial markets
- Strong relationships with corporate clients and international investors
- World class risk management
- Global business model

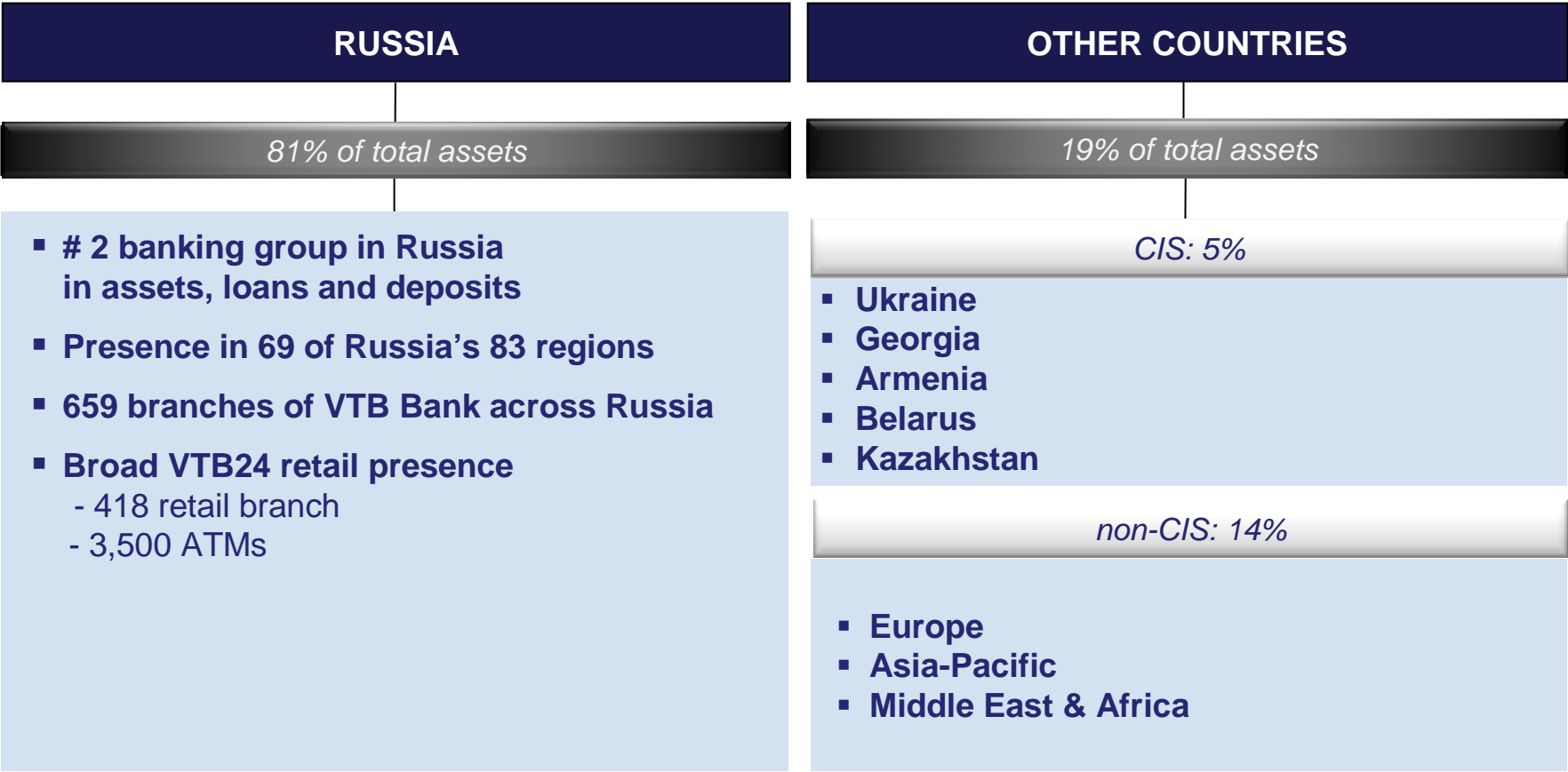
Strong Team



- Leading Research Team according to Institutional Investor, Extel, RBC ratings
- Bankers take top positions in international ratings
- Strong infrastructure
- Secure, customized and effective business solutions are client-oriented

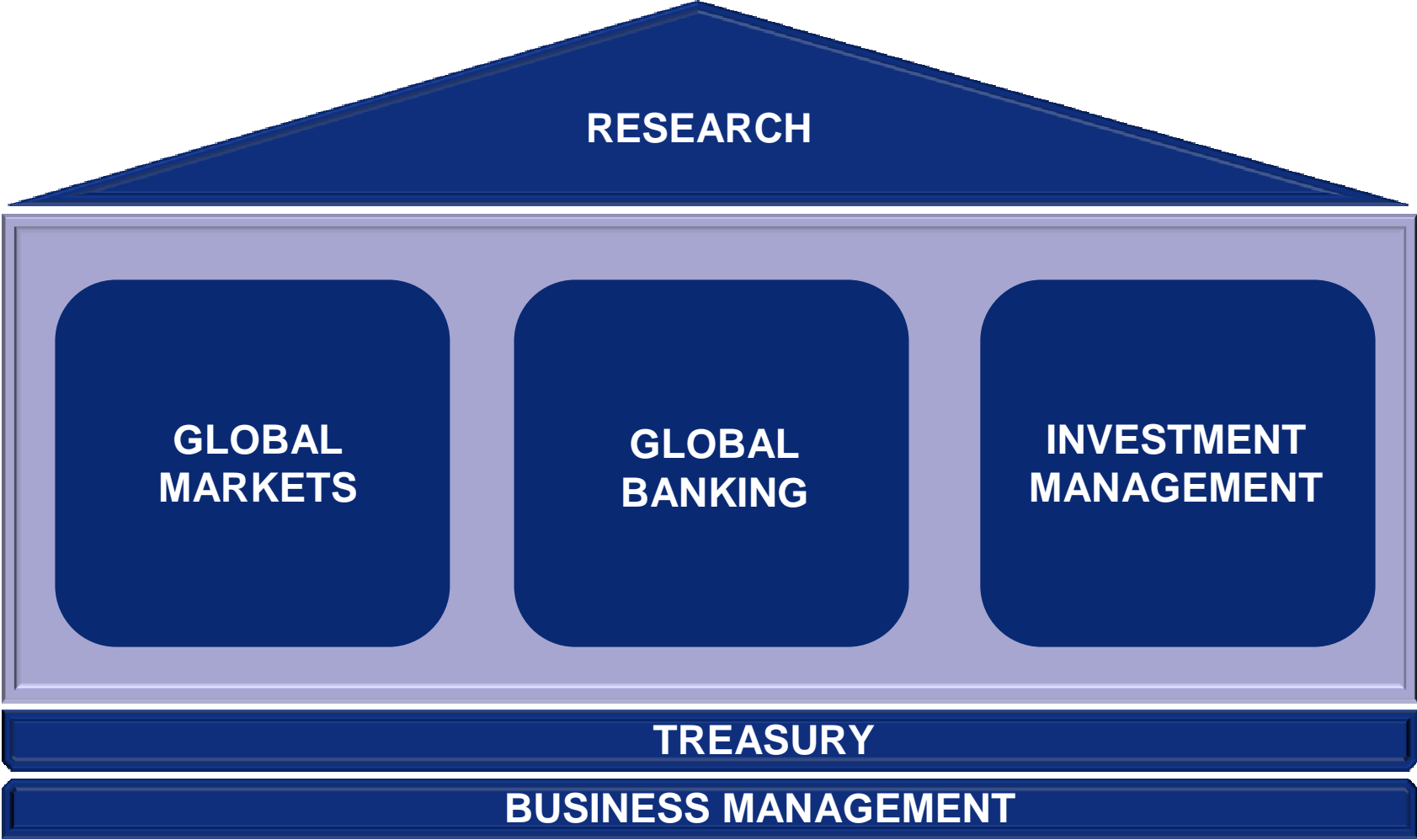


VTB Group in Russia and Abroad





VTB Capital Global Business Model



Global Business Model: Research

Areas of coverage:

- Investment Strategy
- Economics
- Natural Resources
- Power & Utilities
- Telecommunications
- Consumer Goods & Services
- Financials
- Industrials, Transportation, Infrastructure, Chemicals

Awards:



Global Business Model: Global Markets

Fixed Income

- FX & Rates
 - FX & Rates Vanilla
 - Local Markets Derivatives
- Credit
 - Cash Bonds/CDS
 - Repo
 - Credit and Leverage Finance and Investment
 - Structured Credit Trading
- Global Commodities
 - Energy
 - Metals
 - Coal & Freight

Equities

- Trading
 - Cash Equity
 - Derivatives
 - Principle
 - Flow
 - Repo
- Complex
- Prime Brokerage
- Private Equity & Special Situations

 “Star” Bank in the FX Bank Category May 2009	 ▪ Best Risk Management in Russia & CIS ▪ Best Risk Manager Apr 2009	 ▪ Best Securitization House in CIS ▪ Best EMEA FI Bond Deal Feb 2009	 Breakthrough of the Year: Commodities Feb 2009	 Best Fixed Income Sales Team Dec 2009	 TOP 5 Leading Operator Dec 2008, Jan 2009	 TOP 5 Leading Brokerage Firm Jun 2009	 TOP 5 Equity Repo Operator Jul 2009	 #3 Leading Equity Repo Operator Oct 2009
---	--	---	---	--	---	--	--	---



Global Business Model:

Global Banking

- Industry Banking
- M & A
- DCM
- ECM
- Infrastructure Capital & Project Finance
- Real Estate

Investment Management

- Asset Management
- Venture Capital
- Infrastructure & Real Estate Funds
- General Purpose PE Funds

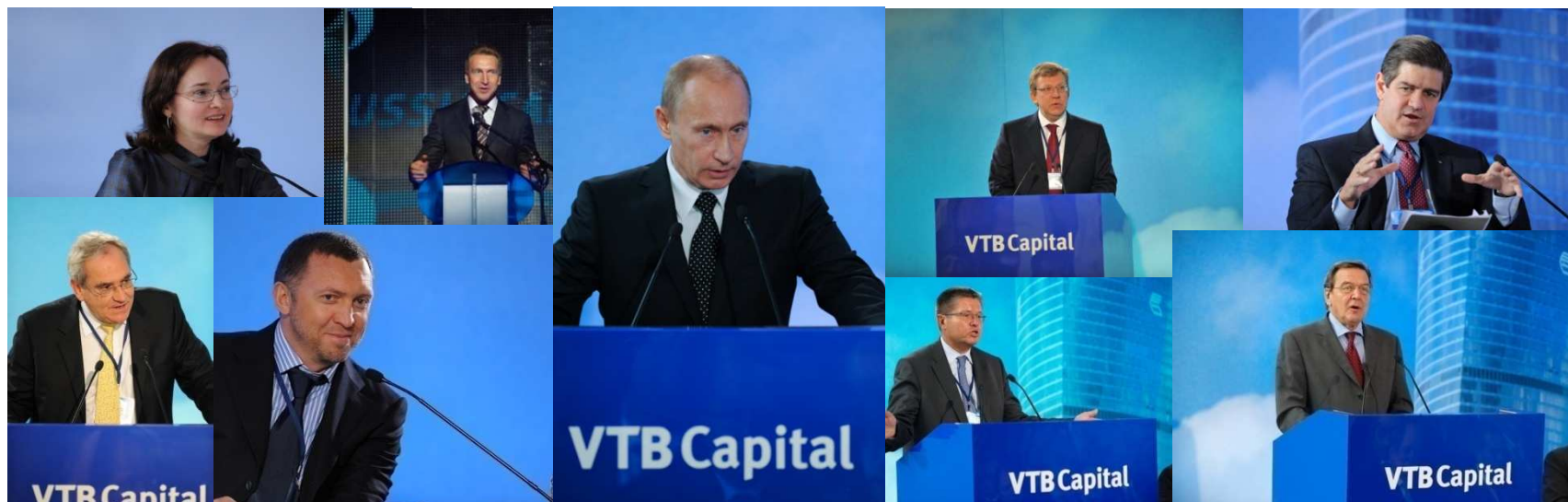
 <p>#1 International Bonds Underwriter in Russia & CIS</p> <p>Nov 2009</p>	<p>Bloomberg</p> <p>#1 Russia Domestic Bonds Underwriter</p> <p>3Q 2009</p>	<p>Bloomberg</p> <p>Top 5 EEMEA Region Bonds Underwriter</p> <p>Jul 2009</p>	 <p>#2 CIS Arranger</p> <p>Jul 2009</p>	<p>EuroWeek</p> <p>#1 Bookrunner of International Bonds by Russia/CIS Issuers</p> <p>Nov 2009</p>	 <p>AA <i>Very high reliability</i></p>	 <p>A+ <i>Very high level of reliability and quality of services</i></p>
 <p>#1 Eastern Europe DCM 2009</p> <p>Jan 2010</p>	 <p>#1 Global CIS 2009</p> <p>Jan 2010</p>	 <p>#3 CEEMEA DCM 2009</p> <p>Jan 2010</p>	 <p>TOP 10 BRIC DCM 2009</p> <p>Jan 2010</p>			



VTB Capital Investment Forum «RUSSIA CALLING!»

Autumn 2009:

- **3** days
- **1500** participants
- **24** countries represented
- **400** Russian companies
- **more than 50** speakers
- **more than 1000** one-on-one meetings
- **more than 900** publications



VTB Capital



Attracting best talent

- Significant hiring plans
- Attractive competitive package
- Highly professional environment
- Ability for career development

To apply: **recruitment@vtbcapital.com**

VTB Capital

Think Russia. Think VTB Capital

